

Rural Living... Progressive Education

4528 Penns Valley Road
Spring Mills PA 16875
814-422-8814
Fax: 814-422-8020
www.pennsvalley.org

Centre Hall-Potter Elementary
Miles Township Elementary
Penns Valley Area Elementary & Intermediate
Penns Valley Area High School

PENNS VALLEY AREA SCHOOL DISTRICT
Bid Solicitation Request
Bid Title: CAMERA DVR SOFTWARE REPLACEMENT/New
Construction Camera Additions

Thank you for considering the Penns Valley Area School District's bid solicitation for the Camera Software Replacement and Camera addition. The District looks forward to establishing a mutually beneficial relationship with the selected vendor.

Any questions from prospective vendors must be in writing and responses will be shared with all. E-mail will be the preferred method of communication for any such questions. District facilities maybe visited, on a date specified by the District; however, any resulting questions must be submitted in writing.

We look forward to receiving your quote. Thank you again for your consideration.

Cody Wian
Director of Technology

PENNS VALLEY AREA SCHOOL DISTRICT
Bid Solicitation Request
Bid Title: CAMERA DVR SOFTWARE REPLACEMENT/New
Construction Camera Additions

The Penns Valley Area School District, through this bid request, is seeking a service provider to provide and install new DVR software that will be compatible with our existing Honeywell cameras. We are looking for a solution that allows web-based access and ease of use for our Mac OSX users. Within the same proposal, we are looking for solutions to add new cameras where needed for new construction.

Proposal Instructions

Address Instructions

Service providers should prepare an original written proposal and one (1) copy signed by an officer of the company who is authorized to bind the company by contract. Such proposals should be submitted in a sealed envelope marked Camera DVR Software Replacement 2018 and addressed to the following:

Penns Valley Area School District
Cody Wian, Director of Technology
4528 Penns Valley Road
Spring Mills, PA 16875

Delivery

Proposals must be received at the above address no later than 2:00 p.m., prevailing time on Monday, March 26th, 2018. Facsimile transmissions are not acceptable. Proposals submitted or received after that date will not be accepted or considered. Bidders may submit changes or addenda to their response in writing, signed in original ink by the original proposal signatory, and cross referenced clearly to the relevant proposal section, in a sealed envelope, prior to the proposal due date. Such changes or addenda must meet all requirements for the request for proposal. No changes are permitted after the proposal due date. Proposals may be withdrawn up to 48 hours after the proposal due date. The method of transmittal of the proposal is at the service provider's risk.

Proposal Format

Proposals should be prepared simply and economically, providing a straightforward, concise description of the service provider's ability to meet the requirements of the BID SOLICITATION.

Decisions Regarding Proposals

The Penns Valley Area School District (PVASD) reserves the right to:

- Make all decisions regarding this proposal, including, without limitation, the right to decide whether a proposal does or does not substantially comply with the requirements of this bid solicitation .
- Accept, reject, or negotiate modifications in any terms of service provider's proposals or any parts thereof.
- Reject any or all proposals received.
- Waive any irregularity or technicality within a service provider's proposal.

The PVASD shall not be responsible for any cost incurred by the service provider in the preparation of any proposal. It must be specifically understood that this BID SOLICITATION does not create any obligation on the part of the PVASD to enter into any contract or undertake any financial obligation with respect to the requirement referred to herein. Any service provider, who expends time or money prior to award, does so at the service provider's own risk and expense. The service provider understands that, if selected, the PVASD reserves the right to provide its opinion publicly and privately regarding the service provider's performance.

Bidder Inquiries

No negotiations, decisions, or actions shall be executed by any service provider as the result of any oral discussions with any PVASD employee. Only those transactions that are in writing shall be considered valid. Facsimile inquires are acceptable to 814-422-8020. The PVASD shall only consider communications from bidders that are in writing or emailed.

Inquires concerning this BID SOLICITATION shall be submitted in writing to:

By e-mail (preferred):

cwian@pennsvalley.org

Subject: **CAMERA DVR SOFTWARE REPLACEMENT BID SOLICITATION**

OR:

Penns Valley Area School District
Cody Wian, Director of Technology
4528 Penns Valley Road
Spring Mills, PA 16875

Answers to any service provider's inquiries will be made available in writing to all BID SOLICITATION recipients. Please include a return email address or facsimile number to facilitate a response.

BID SOLICITATION Enhancements

BID SOLICITATION recipients are encouraged to provide the PVASD with useful information that will improve the quality and/or price of all proposals. In the event that an BID SOLICITATION recipient shares such useful information with the PVASD and such information requires a modification of the specifications, all BID SOLICITATION recipients will be notified of the information and the amendment to the specifications and be entitled to modify their BID SOLICITATION response, only with respect to the modification of the specifications, within a period of time stipulated by the PVASD.

Service provider Presentations

Part of the bid/proposal evaluation process may include a formal presentation from the selected highest-ranking respondent(s). If invited, service providers should use this presentation to provide evaluators with further insight regarding their proposal and to clarify any issues that may exist.

Review Criteria

The PVASD will review all valid proposals with particular emphasis on:

- 1) Cost of equipment to be provided to PVASD.
- 2) Service provider's record of performance and service for similar accounts in terms school district staff members, student enrollment, and number of devices.
- 3) Service provider's conformance to BID SOLICITATION specifications, requirements, terms, conditions, provisions, and responses to criteria for award as outlined within the BID SOLICITATION.
- 4) Extent of service provider's experience, stability, supporting resources, and management.

Estimated Time Table

Issue BID SOLICITATION	March 5th, 2018
Last Day for Inquiries	March 26th, 2018
BID SOLICITATION Submittal	March 26th, 2018
Final Negotiations	April 2018
Contract Execution	April 18th, 2018

Proposal Validity

Proposals should be considered valid for at least 180 days from the proposal submission deadline or as mutually agreed between the parties.

Proprietary Information

Information provided in your response to this BID SOLICITATION will be held in confidence and will not be revealed or discussed with competitors. All material submitted becomes the property of the PVASD and may be returned only at the district's option. Proposals submitted become the property of the PVASD and may be reviewed and evaluated by district personnel and/or agents or consultants of the PVASD, except for competitors, at the discretion of the PVASD regardless of statements contained within the service provider's response to the contrary. The PVASD reserves the right to use any or all concepts presented in any reply to the BID SOLICITATION. Selection or rejection of a proposal does not affect this right.

Information provided by the PVASD to the requesting service provider for the purpose of providing a response to the BID SOLICITATION is the property of the PVASD. As such, said information is to be kept in strictest confidence and used only for the intended use of this BID SOLICITATION. This BID SOLICITATION shall not be distributed to others without the express written consent of the PVASD.

General Terms and Conditions**Definitions**

"Contract" or "Agreement" means the entire written agreement between the parties, including, but not limited to, the request for proposal and its

Request for Quote Camera DVR Software Replacement/Camera Additions

specifications, terms and conditions, solicitation instructions, solicitation addenda, contract amendments, and any PVASD purchase order issued.

“Service provider” means a person or organization with whom the Penns Valley Area School District (PVASD) has contracted for the provision of goods and services under a contract and is synonymous with “Vendor”, “Seller”, “Bidder”, “Firm” or “Contractor”.

“Service” means all benefits provided to the district from the service provider.

“PVASD” means the Penns Valley Area School District and is synonymous with “Buyer”, “District”, or “Owner”.

“Device” means desk top computer, virtual desktop, laptop, electronic tablet, personal electronic device, projectors, and/or server.

“Software” means computer applications used for both educational, administrative, and operational functions of the District.

Mandatory Requirements

State Contract

The district requests that you must have one of the State Recognized Vendor Qualifications. Indicate your Contract # on your bid document.

Contract Law

Any contract resulting from this BID SOLICITATION will be subject to the laws of the Commonwealth of Pennsylvania and the Pennsylvania Department of Education Public School Code. The total contract shall include this request for proposal, the service provider’s proposal response, and the negotiated and executed contract between the parties.

Contract Assignment

No portion of any resulting contract may be sublet, sub-contracted, or otherwise assigned by the service provider without the prior written consent of the PVASD.

Contract Changes

During the period of the contract, no changes will be permitted to any of the conditions and specifications unless the service provider receives written approval through the PVASD for such changes.

Non-Collusion Affidavit

The service provider, in accordance with Pennsylvania Department of Education requirements, must sign an affidavit of non-collusion. This document (Exhibit B) must be signed and returned with the proposal response submitted.

Background and Objectives:**Background**

The Penns Valley Area School District currently utilizes a Honeywell MaxPro VMS DVR system to record and view footage. The district currently has 211 cameras that split across 7 buildings. The purpose of this bid is to replace and/or upgrade the Honeywell VMS platform to gain ease of use and accessibility within our district. With the current version of Honeywell MaxPro VMS, we are currently unable to support Windows 10 and/or Apple users. The district is looking for a system that can be viewed on multiple types of devices to include Apple computers, Apple tablets, Apple Phones as well as Windows desktop computers. Included in this proposal, we are looking for addition of cameras located in the new construction area.

Objectives

1. Reuse existing Honeywell cameras and replace the software only. Attachment A is a listing of the locations and camera models. It is expected that the selected vendor be able to provide a software solution that works with our existing cameras. (See **Exhibit C**)
2. The district wishes to utilize our own SAN storage and virtual machines to store the video content. The selected software must be able to run on a virtual server or virtual appliance as well as a physical server for remote locations.
3. Allow building staff to easily view camera footage in a wide array of methods. Building staff need to be able to view the footage from an Apple Computer, Apple iPhone, Apple iPad or Windows desktop.
4. Integrate with our Access Control System (Open Options) to allow alarms to trigger camera recording and events.
5. Add new cameras to accommodate the growth with the districts new construction at the high school location. Maps are located on exhibit D with approximately 38 cameras identified. Cabling and any installation fee needs to be included in your bid.

Proposal Response Requirements

The Proposal Response shall include the following:

- 1) Provide your company name, address, telephone number, facsimile number, email address, State Contract # and primary contact person for this BID SOLICITATION.
- 2) Describe your firm, its size, number of employees, and annual sales. This should include:
 - a) A *brief* history of your firm emphasizing experiences servicing education.
 - b) Provide a company overview of your firm including commentary on its history, ownership, and market presence.
- 3) Provide a list of any judgments against your firm or management personnel filed within the past five (5) years. A listing of outstanding lawsuits should be included.
- 4) Describe the types of services offered by your firm. Please specify the training and certification held by the service personnel to be provided to the District.
- 6) Provide a list of clients similar in size to the PVASD with emphasis on K-12, higher education, or accounts with a similar technology environment. Include contact names, phone numbers, and email addresses. A minimum of three (3) references should be provided.
- 7) Describe any unique capabilities or offerings that your firm may offer that may be of interest to the PVASD.
- 8) Provide a firm, all inclusive total yearly cost per for any software support or renewals.
- 9) Detail any aspects of the enclosed specifications or terms and conditions that you are unable or unwilling to accept.

Exhibit A – Proposed Contract Draft

Exhibit B – Non-Collusion Affidavit

Exhibit C - Current listing of cameras and building

Exhibit D - Maps of new construction area to be quoted for new cameras.

Exhibit C

Listing of current cameras

PENNS VALLEY SCHOOL DISTRICT VIDEO SYSTEM

NVR NUMBER AND LOCATION		ANALOG	NON ONVIF CAMERAS	ONVIF CAMERAS	RECOMMENDED SERVER-STORAGE
HS 1	10.51.0.22				P-PRO 36TB
H4D2F				2	
HBD2FR				4	
HDZ20HDE				1	
HD4MDIH			11		
HD4MWIH			7		
HS 2	10.51.0.23				
H4D2F				2	
HBD2FR				2	
HDZ20HDE				1	
HD4MDIH			11		
HD4MWIH			7		
HS 3	10.51.0.24				
H4D2F					
HBD2FR				4	
HDZ20HDE				1	
HD4MDIH			14		
HD4MWIH			8		
TOTAL CAMS			58	17	
PVEI 1	10.51.0.20				P-PRO 36TB
H4D2F				4	
HBD2FR				3	
HDZ20HDE				3	
HD4MDIH			4		
HD4MWIH			17		
PVEI 2	10.51.0.21				
H4D2F				2	
HBD2FR				4	
HDZ20HDE				2	
HD4MDIH			17		
HD4MWIH			6		
TOTAL CAMS			44	18	
MILES TWP	10.53.0.20				P-CHOICE 4TB
H4D2F				2	
HBD2FR				2	
HDZ20HDE				1	
HD4MDIH			2		
HD4MWIH			3		
M7010 ENCODER		13			

TOTAL CAMS		13	5	5	
PVCH 1	10.54.0.20				P-CHOICE 16TB
H4D2F					
HBD2FR				4	
HDZ20HDE				1	
HD4MDIH			6		
HD4MWHI			4		
PVCH 2	10.54.0.21				
H4D2F				2	
HBD2FR				4	
HDZ20HDE				1	
HD4MDIH			7		
HD4MWHI			4		
TOTAL CAMS			21	12	
BIO MASS	10.51.0.28				P-CHOICE 4TB
H4D2F					
HBD2FR				3	
HDZ20HDE				4	
HD4MDIH					
HD4MWHI					
TOTAL CAMS			0	7	
WATER TOWER	10.51.0.30				P-CHOICE 4TB
HBD2FR				1	
DS-2DE5184-AE				1	
DS-2DF5286-Ael				1	
TOTAL CAMS			0	3	
MAINT	10.51.0.29				P-CHOICE 4TB
H4D2F					
HBD2FR				1	
HDZ20HDE				1	
HD4MDIH			2		
HD4MWHI			2		
TOTAL CAMS			4	2	
TOTAL DISTRICT CAMS		13	130	63	
		ANALOG	NON ONVIF	ONVIF	

Exhibit D

3 Maps/3 Pages



- NOTES**
- 1 ALL EXISTING ELECTRICAL ITEMS SHALL REMAIN AND BE MAINTAINED AS REQUIRED, UNLESS OTHERWISE NOTED.
 - 2 LOCATED ON ROOF APPROXIMATELY ABOVE LOCATION INDICATED. SEE MECHANICAL DRAWINGS FOR EQUIPMENT TYPE AND LOCATION.
 - 3 EXISTING GLOCK SYSTEM POWER SUPPLY PANEL SHALL BE RELOCATED AS INDICATED TO CREATE SPACE TO INSTALL PANEL. PPL MOUNT CLOCK SYSTEM PANEL ON WALL IN LOCATION INDICATED ON PLAN. FURNISH AND INSTALL JUNCTION BOXES ON EXISTING CONDUITS AND EXTEND EXISTING WIRING AS REQUIRED USING MATCHING WIRE TYPES. MAINTAIN ALL NEC REQUIRED CLEARANCES.
 - 4 TAG AS TO POSITION IN NETWORK EQUIPMENT AND CAREFULLY REMOVE ALL DATA CABLES RUNNING OVER EXISTING BRICK WALL AND INTO CORRIDOR CEILING CAVITY. DO NOT DAMAGE CONNECTORS. FURNISH AND INSTALL EZ-PATH #20-25 TRIPLE MODULE OR APPROXIMATE EQUAL, WITH TRIM PLATES IN EXISTING WALL AS REQUIRED. FOLLOWING INSTALLATION OF EZ-PATH MODULES, REPLACE ALL DATA CABLES, RUNNING THROUGH EZ-PATH MODULES AND REINSTALL INTO APPROPRIATE LOCATIONS IN NETWORK EQUIPMENT. TEST ALL CABLES AFFECTED BY THIS WORK AND REPAIR OR REPLACE AS NECESSARY.
 - 5 DISCONNECT AND REMOVE EXISTING PANEL INTERIOR. FURNISH AND INSTALL NEW PANEL INTERIOR IN EXISTING BACK BOX AS REQUIRED. INCLUDE CIRCUIT BREAKERS FOR SCHEDULE, DOOR-IN-CORR PANEL COVER, AND ALL NECESSARY APPURTENANCES. CONNECT ALL EXISTING CIRCUITS IN SAME CONFIGURATION AS EXISTING. PROVIDE UPDATED PANEL SCHEDULE AND NAMEPLATE PER SPECIFICATION.
 - 6 FURNISH AND INSTALL LAMINATED, ENGRAVED PLATE TO READ THIS RECEPTACLE FOR GENERAL, NON-PRODUCTION USE ONLY.
 - 7 FURNISH AND INSTALL CIRCUIT AND WIRING AS REQUIRED TO CONNECT UNIT VENTILATORS TO PANELS AS INDICATED IN SCHEDULES. PROVIDE A DUCT UNIT PRICE BASED ON REUSING EXISTING UNIT VENTILATOR CONDUITS, OR PORTIONS OF EXISTING CIRCUITS, WHERE POSSIBLE. EXISTING CONDUITS MAY BE REUSED FOR A MAXIMUM OF TWO CIRCUITS WITH APPROPRIATE WIRE DERATING PER NEC. WHERE CIRCUITS ARE SOURCED FROM A PANEL DIFFERENT THAN THE EXISTING CONFIGURATION INTERCEPT EXISTING CONDUIT AND RECONFIGURE AS REQUIRED TO CONNECT TO PANEL AS INDICATED. UNIT OF MEASURE SHALL BE PER 50 FEET OF CONDUIT INCLUDING CONNECTORS, FITTINGS, JUNCTION BOXES, HANGERS AND ALL APPURTENANCES REQUIRED FOR A COMPLETE INSTALLATION.

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 F: 717.552.3000
 www.kcbarchitects.com

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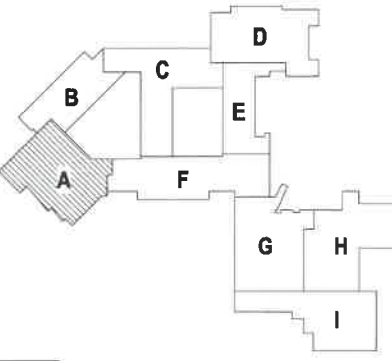
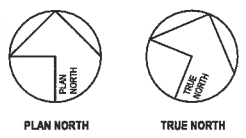
PARTIAL PLAN
 SCALE: 1/4" = 1'-0"
 ENLARGED GREEN ROOM

FIRST FLOOR PLAN - POWER & SYSTEMS - AREA A
 SCALE: 1/8" = 1'-0"

CODE PLAN LEGEND

---	COMPARTMENT WALLS: 2-HOUR FIRE SEPARATION ASSEMBLY W/ 90 MINUTE DOORS & FRAMES
---	2-HOUR FIRE RATED WALL (FIRE WALL)
---	1-HOUR ROOF / CEILING ASSEMBLY

REFER TO ARCHITECTURAL DRAWINGS FOR MORE INFORMATION



PDE #3877 CONFORMED SET

FIRST FLOOR PLAN - POWER & SYSTEMS - AREA A

EP2.1a

REVISE	DATE	DESCRIPTION
1	2/21/2017	ADDENDUM 1
2	3/27/2017	ADDENDUM 2
3	3/27/2017	ADDENDUM 3

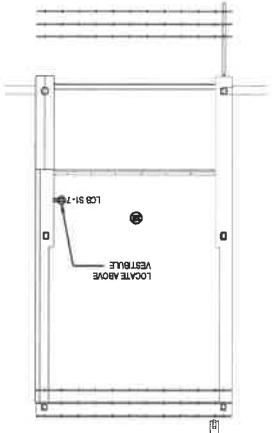
JOB NO. 2418.03
 DATE 04.21.2017
 OWN BY JDL
 SHEET NO.

PENNS VALLEY HIGH SCHOOL
 FOR THE
PENNS VALLEY SCHOOL DISTRICT
 SPRING MILLS
 CENTRE COUNTY, PA

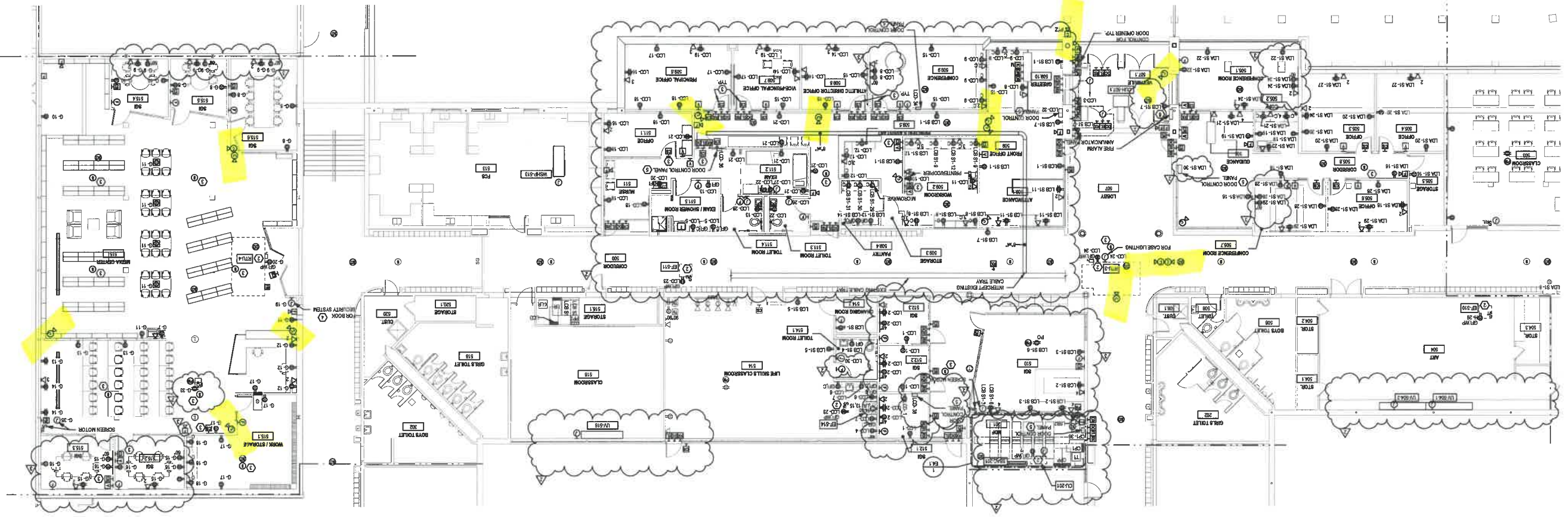
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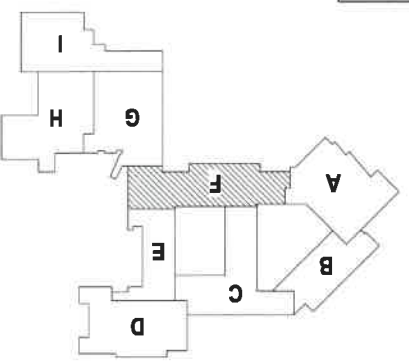
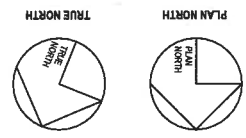
SCALE: 1/8" = 1'-0"
POWER & SYSTEMS - AREA F MAIN ENTRANCE UPPER



SCALE: 1/8" = 1'-0"
FIRST FLOOR PLAN - POWER & SYSTEMS - AREA F



CODE PLAN LEGEND
--- COMPARTMENT WALLS, 3-HOUR FIRE SEPARATION ASSEMBLY, 90 MINUTE
--- DOORS & PARTIALS
--- 2-HOUR FIRE RATED WALL, FIRE WALL
--- 1-HOUR ROOF / CEILING ASSEMBLY
REFER TO ARCHITECTURAL DRAWINGS FOR MORE INFORMATION



PDE #3877

CONFORMED SET

FIRST FLOOR PLAN -
POWER & SYSTEMS -
AREA F

EP2.1f

NO.	DATE	BY	CHKD.
1	04.17.17	JM	JM
2	04.17.17	JM	JM
3	04.17.17	JM	JM

NO.	DATE	BY	CHKD.
1	04.17.17	JM	JM
2	04.17.17	JM	JM
3	04.17.17	JM	JM

PENNS VALLEY HIGH SCHOOL
FOR THE
PENNS VALLEY SCHOOL DISTRICT
CENTRE COUNTY, PA
SPRING MILLS

Beston Education
ARCHITECTS
201813230
JL
JAP
DK

kcbm
Architects
KCBM Architects
715 S. 30th Street
Pittsburgh, PA 15222
412.261.1000
www.kcbm.com

NOTES

- 1 ALL EXISTING ELECTRICAL THIS SHALL REMAIN AND BE MAINTAINED AS REQUIRED. (SEE OVERLAPPING SHEETS)
- 2 LOCATED ON ROOF APPROPRIATELY ABOVE LOCATION INDICATED. SEE MECHANICAL DRAWINGS FOR EQUIPMENT TYPE AND LOCATION.
- 3 CONNECT TO EXISTING BY SERVICE CHORD IN THIS AREA AS REQUIRED. REMOVE EXISTING OVERHEAD WIRING.
- 4 CABLETIES REMOVE EXISTING ROOF TRAP DETECTION SYSTEM AND SINK HOLE DETECTION SYSTEM AND MAKE ALL REQUIRED CONNECTIONS.
- 5 STORE IN SAFE LOCATION FOR REINSTALLATION REINSTALL EXISTING SINK HOLE DETECTION SYSTEM AND MAKE ALL REQUIRED CONNECTIONS.
- 6 LOCATE ABOVE ACCESSIBLE CEILING ON SECURE SIDE OF DOOR.
- 7 CONNECT FIRE ALARM ANNUNCIATOR PANEL TO EXISTING CIRCUIT SERVING REMOVED FIRE ALARM PANEL. EXTEND CONNECTIONS AND CONDUIT AS REQUIRED.

Client: 10/13/17 10:30 AM
Date: 10/13/17 10:30 AM
User: JM
Project: PENNS VALLEY HIGH SCHOOL
Sheet: EP2.1f

4/17/2017 10:30:51 AM

NOTES

- 1 ALL EXISTING ELECTRICAL ITEMS SHALL REMAIN AND BE MAINTAINED AS REQUIRED, UNLESS OTHERWISE NOTED.
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- 3 LOCATE ABOVE ACCESSIBLE CEILING ON SECURE SIDE OF DOOR.

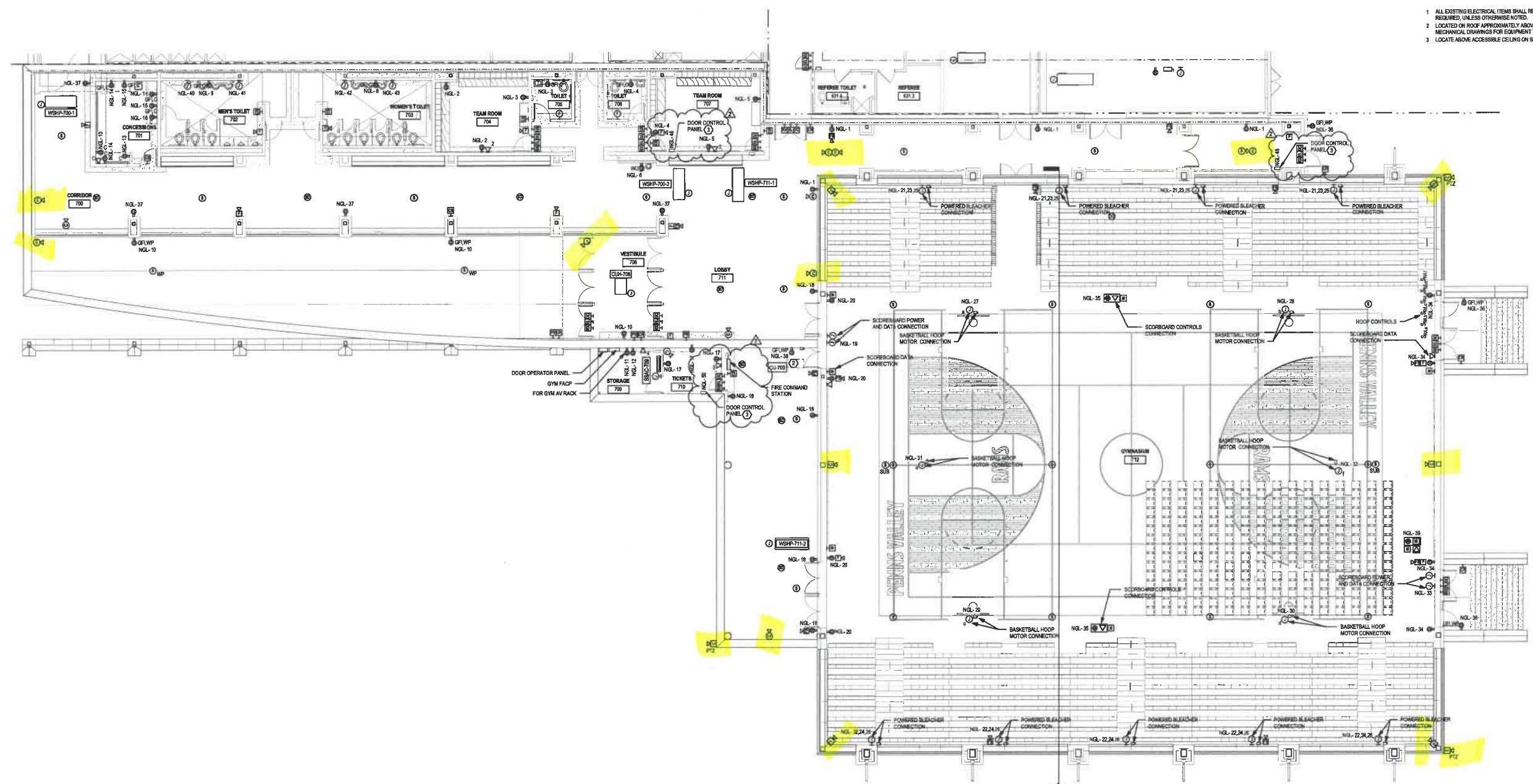
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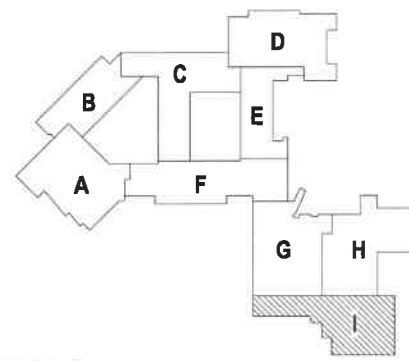
**PENNS VALLEY HIGH SCHOOL
 FOR THE
 PENNS VALLEY SCHOOL DISTRICT**
 SPRING MILLS
 CENTRE COUNTY, PA

REVISIONS	DATE	DESCRIPTION
1	02/10/17	ADDENDUM 1
2	03/20/17	ADDENDUM 2

SHEET TITLE	
CONFORMED SET	
FIRST FLOOR PLAN - POWER & SYSTEMS - AREA 1	
JOB NO.	2418.00
DATE	04.21.2017
OWN. BY	JUL
SHEET NO.	
EP2.1i	



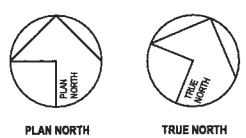
FIRST FLOOR PLAN - POWER & SYSTEMS - AREA 1
 SCALE: 1/8" = 1'-0"



CODE PLAN LEGEND

---	COMPARTMENT WALLS: 2-HOUR FIRE SEPARATION ASSEMBLY W/ 90 MINUTE DOORS & FRAMES
---	2-HOUR FIRE RATED WALL (FIRE WALL)
---	1-HOUR ROOF / CEILING ASSEMBLY

REFER TO ARCHITECTURAL DRAWINGS FOR MORE INFORMATION



4/11/2017 10:55:54 AM

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